

**Mâwandônan Consulting presents
our two-day On-Line workshop:
“Aboriginal Consultation/Negotiating a
Consultation Agreement”**

- ◆ **Is your organization having challenges making inroads with Aboriginal people and Aboriginal Organizations?**
- ◆ **Are you an Aboriginal group who wants to better engage with Industry?**
- ◆ **Do you desire to better understand the policies and guidelines that govern Aboriginal Consultation?**
- ◆ **Do you want to have dialogue with Industry in a safe environment?**
- ◆ **Do you desire a better understanding about how to do business with Aboriginal Organizations?**
- ◆ **Do you want a clear and concise explanation of the Duty to Consult?**
- ◆ **Does your organization desire to have meaningful consultation and engagement with Aboriginal Groups but are not sure where to start?**
- ◆ **Would your organization see value in receiving feedback on these issues from an Aboriginal perspective?**
- ◆ **If you want to better consult with Aboriginal People/Industry or you are in a position that requires that you engage Aboriginal People/Industry (I.E. Stakeholder Relations, Consultation Department, Community Relations, Chief and Council, Surface Land, Aboriginal Relations) and have asked these questions, then this two-day workshop is for you.**
- ◆ **Is your Organization/First Nation/Metis Community having challenges negotiating a Consultation Agreement?**
- ◆ **Why is attending a Negotiating Preparation workshop concerning Aboriginal consultation a good idea if you are a Proponent or Company representative or an employee doing Aboriginal consultation?**
- ◆ **Why is attending a Negotiating Preparation workshop concerning Aboriginal consultation a good idea if you work for or represent a First Nation or Metis community?**
- ◆ **If you want to truly augment your chances for success, than this two-day workshop is for you.**

Since 1996 Mâwandônan Consulting has helped many organizations deal with similar questions. Using a combination of information transference and interactive dialogue, participants will be taken through the many complicated aspects of this process. This two-day workshop is designed to provide practical solutions to the questions raised above: 1) solutions that are based on the combined expertise of a First Nation law graduate who has worked for both Industry and Aboriginal groups for over 25 years and 2) a First Nation Consultant who has been in business since 1996 and has worked specifically in the area of Aboriginal Consultation since 2010.

Day 1 AGENDA HIGHLIGHTS

1. Section 1 – Consulting (Aboriginal Groups)

Part A

- ◆ Group discussion – People will discuss consultation experiences.

Part B

- ◆ Case Study – Business Case for Duty to Consult.
 - Where did Duty to Consult come from?
 - Newest Consultation Court Cases.
 - What is the Crown's position on Duty to consult?
 - Métis Highlights.
 - Treaties and Land Claims (Their relevance to the Duty to Consult).
 - What are Aboriginal Rights?
 - What obligations exist for each Stakeholder?
 - Consultation process

2. Section 2 – Engagement

Part A

- ◆ Participants will be divided in to groups and will be asked to discuss a number of specially designed questions. These questions will cover subjects such as: impacts of successful and unsuccessful consultation for each group, demonstration of respect, different ways groups (individuals) desire to be engaged, difficulties and challenges of engagement, balance between protecting sacred sites and providing location of those sites.

Part B

- ◆ Workshop wrap-up

Day 2 AGENDA HIGHLIGHTS

1. Section 1 – Part A

- ◆ **Group Discussion**– Participants will lay out a business case for and against negotiating a consultation agreement.

Part B

- ◆ **Presentation** – Participants will be provided information on Stakeholder and Aboriginal groups' obligations according to the most recent policies.
- **Process and timelines for Consultation.**
- **Presentation on Significant Issues.**
- **Discussion on Capacity Building.**

2. Section 2 – Part A

- ◆ **Group Discussion** – Participants will be divided in to groups and will be asked to work through a case study. The case study will allow discussion on identifying capacity building requirements and negotiating solutions to those requirements.

Part B

- **Participants will learn the reasons for consultation and negotiation.**
- **Participants will learn what goes into a consultation negotiation agreement by viewing sample provisions of a template.**
 - **Participants will be walked through a negotiating a consultation agreement and engage in a related exercise.**
- **Best Alternative to Negotiated Agreement (BATNA).**
- **Positional and Interest-Based Engagement.**
- **The Negotiation Process.**
- **Dos and Don'ts.**

a Consultation Agreement Workshop

December 16-17, 2020

9:00 – 4:00 Both Days

Registration Information

\$1000.00 + GST (\$50.00) = \$1050.00/Participant

December 16-17, 2020 Workshop

Organizations wishing to register 10 participants will pay the equivalent of 8 registrations (2 Free).

To view what we cover in this two-day workshop, please go to:

<https://www.mawandonanconsulting.com/on-line-workshops> To register for this two-day workshop please go to: <https://www.mawandonanconsulting.com/registration> you can also register by calling me 306.543.6823 or texting me at 306.570.1875 or e-mail me at cdesjarlais@sasktel.net When you pay on-line using a credit card please go to: <https://www.mawandonanconsulting.com/online-payments>

December 15, 2020 – Last Day for Registration and Payment. When participants pay via credit card they will receive a confirmation from Square.